& D&B Report

Subscriber No: 735222222 Ticket Key: 201707275006430629 Reference: Sample SRR ZAO TIVE SIN Tradestyle(s) RollPet RollPet 9, Moskovskaya ul. Moscow, 111000, RUSSIAN FEDERATION Address: 7495 96516 Telephone(s): D-U-N-S: 68-353-2975 **IDENTIFICATION & SUMMARY** ~ IDENTIFICATION D-U-N-S: Telefax: E-mail Address: 68-353-2975 7495 96517 info@sampl_co.ru Telephone(s): Web Address: Trading Style(s): RollPet 7495 96516 www.sample_co.ru RollPet SUMMARY Year Started: SIC: Local Legal Form: 1998 Zakrytoe Aktsionernoe Obshchestvo 5099 Year Incorporated: Reg No: Activity: 1998 55555 Wholesales durable goods Legal Form: Govt Gaz No: Private joint stock co 55555555 Employs: 10 Currency All monetary amounts quoted in this report are shown in Russian Rouble unless otherwise stated. AKAJEMUYECKHeet Address нтты № 475 Сколково 制新大都 NK lemchinovo leмчиново 9 Moskovskaya ul. Moscow 111000 科洛 Profsoyuznaya Prospekt Vernadskogo Проспект Вернадского RUSSIAN FEDERATION SRR ZAO Nagornaya CHEREMUSHKI Naka **DISTRICT** Р-Н ЧЕРЕМУШКИ ugo-Zapadnaya or. ORAKhimovskiy Prospekt Hax地間資料 日本地面的現在 Google Borovskoye sh 3 **RISK EVALUATION** SUMMARY 10,000 ROU **Risk Indicator** 2 **Registered Capital** D&B Rating 1A2 Sales/Turnover 183,863,000 ROU Trend EVEN **Pre-Tax Profit** 5,000 ROU

Delivery Date: Jul 27, 2017

Average Credit		27,704 USD	Tangible Net Worth Total Assets Principal(s) Payments		134,950,000 ROU 180,861,000 ROU 3 VARIABLE
RISK ASSESSMENT					•
Risk Indicator					
	2		Risk Level of the Company	is : Low	
Low Risk (1)		High Risk (4)			
D&B Rating			Former Rating		
Financial Strength	Risk Indicator		Financial Strength	Risk Indicator	
1A Based on tangible net worth	2 Good (Low Risk)		N/A	N/A	
TREND ANALYSIS					*
Key Trends					
Risk Indicator	Current Ratio	Statutory Debt	No. of Employees	Solvency Ratio	
Static	Improving	Static	Static	Improving	
Understanding Key trends: Using historical archive data w Methodology: Where data availability allows based year over year using lat employee data, typically collect information these comparison	we are monitoring six elemer test available financial stateme cted directly from the subject	nts for key trends: solvency ra ents or figures, whereas statu company is therefore triggere	itory debt comparisons are m	ade quarterly as fresh informa	ation is released. Comparative
PRINCIPALS					*
Name: Position:		r ei Sergeevich Smirnov eral Director			
Name: Position:		l ai Fedorovich Opaenko uty General Director			
Name: Position:		Petrovna Sokolova f Accountant			
BANKERS					•
Bank Name:	Citib	ank			
Address:	Moso	cow, 12 Moskovskaya ul., 222	222, Moscow, RUSSIAN FED		

Account No:	11111111111111111111	
IRADE PAYMENTS		
Informants report that subject's payr	nent record is variable.	
HISTORY		
BACKGROUND		
	l Liability Company under the name 'Rolling Petrol'. 10 under the name Rolling Petrol as a Private Joint Stock Company.	
LEGAL FORM		
Private Joint Stock Company registere	ed on Mar 05, 1998 in Moscow.	
Registration No:	55555	
Government Gazette No:	5555555	
Tax Registration No:	555555555	
REFERENCES		
Auditors:	Audit company LLC, 15, Novomoskovskaya ul., Moscow 111111	
CAPITAL		
Nominal capital:	10,000 Russian Roubles	
Paid-Up capital:	All	
Starting capital is 8,000 Russian Roubles.		
LINKAGE		
OWNERSHIP		
Name:	Semenov Petr Semenovich	
Ownership:	Holds 50% of the voting capital.	
Name:	Vlasov Igor Nikolaevich	
Ownership:	Holds 50% of the voting capital.	
AFFILIATES		
The following are related through princip	al(s) and/or financial interest(s):	
Name:	Darus 000	
Location:	Moscow, Russian Fed	
Details:	Subject has a 30% share interest.	
BRANCHES/DIVISIONS		
Subject has 1 branches/divisions .		
Location:	Astana, Kazakhstan.	
Details:	These are office premises.	
OPERATIONS		

Wholesales durable goods (509	99)					
Wholesales nondurable goods						
In Russian Federation subject is considered to be a medium business in this field.						
SALES AND PURCHASING						
Sells to group companies, on a regular basis.						
PURCHASE TERRITORY/EXF	PORT/IMPORT					
Area		Percent		Region/Country		
Domestic Sales		100%				
Imports				France, Italy, U K		
EXPORTS						
Subject does not export.						
EMPLOYEES						
Employs: 10						
CONTRACTS						
Current Contract Value	Current Co	ontract With	Current Contract For	Project Location	Project Completion Da	
125,000 Russian Roubles	Ammando	000	Sales home furniture	Moscow, Russian Fed	Jan 01, 2012	
LOCATION						
Operates from office at headin Subject is located in a central b Registered office: At heading ac	usiness area. ddress.					
Operates from office at headin, Subject is located in a central b Registered office: At heading ac	usiness area. ddress.					
Operates from office at headin Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION	usiness area. ddress.					
Operates from office at headin Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION	usiness area. ddress.	(000 R	Fiscal Dec 31, 2013 ussian Roubles)	Fiscal Dec 31, 2014 (000 Russian Roubles)	Fis Dec 31, 20 (000 Russian Roubl	
Operates from office at headin Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION	usiness area. ddress.	(000 R	Fiscal Dec 31, 2013 sussian Roubles) 39,140	Fiscal Dec 31, 2014 (000 Russian Roubles) 88,492	(000 Russian Roubl	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION	usiness area. ddress.	(000 R	ussian Roubles)	(000 Russian Roubles)	(000 Russian Roubl	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES	usiness area. ddress.	(000 R	39,140	(000 Russian Roubles) 88,492	(000 Russian Roubl 183,8	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES	usiness area. ddress.	(000 R	ussian Roubles) 39,140 1,884 18,638 17,937	(000 Russian Roubles) 88,492 2,870 28,943 20,448	(000 Russian Roubl 183,8 134,5	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets	usiness area. ddress.	(000 R	assian Roubles) 39,140 1,884 18,638 17,937 29,457	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131	(000 Russian Roubl 183,6 134,9 38,9 180,8	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets Current Assets	usiness area. ddress.	(000 R	Iteration Iteration <t< td=""><td>(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548</td><td>(000 Russian Roubl 183,6 134,5 38,5 180,6 141,8</td></t<>	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548	(000 Russian Roubl 183,6 134,5 38,5 180,6 141,8	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets Current Assets Current Liabilities	usiness area. ddress.	(000 R	ussian Roubles) 39,140 1,884 18,638 17,937 29,457 11,510 10,819	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548 21,188	(000 Russian Roubl 183,4 134,5 38,5 180,4 141,4 44,5	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets Current Assets Current Liabilities Working Capital	usiness area. ddress.	(000 R	Iteration Iteration <t< td=""><td>(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548</td><td>(000 Russian Roub) 183, 134, 38, 180, 141, 44, 97,</td></t<>	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548	(000 Russian Roub) 183, 134, 38, 180, 141, 44, 97,	
Deperates from office at heading Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets Current Assets Current Liabilities	usiness area. ddress.	(000 R	ussian Roubles) 39,140 1,884 18,638 17,937 29,457 11,510 10,819 691	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548 21,188	(000 Russian Roub) 183, 134, 38, 180, 141, 44, 97,	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets Current Assets Current Liabilities Working Capital	usiness area. ddress.	(000 R	ussian Roubles) 39,140 1,884 18,638 17,937 29,457 11,510 10,819	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548 21,188	(000 Russian Roub) 183, 134, 38, 180, 141, 44, 97,	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets Current Assets Current Liabilities Working Capital Long Term Debt Financial Assets	usiness area. ddress.		Itessian Roubles) 39,140 1,884 18,638 17,937 29,457 11,510 10,819 691 10	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548 21,188 8,360	(000 Russian Roubl 183, 134, 38, 180, 141, 44, 97,:	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets Current Liabilities Working Capital Long Term Debt Financial Assets Net Worth and Total Assets are	usiness area. ddress.		Itessian Roubles) 39,140 1,884 18,638 17,937 29,457 11,510 10,819 691 10	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548 21,188 8,360	(000 Russian Roubl 183, 134, 38,9 180,8 141,8 44,9 97,5	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets Current Assets Current Liabilities Working Capital Long Term Debt	usiness area. ddress.		Itessian Roubles) 39,140 1,884 18,638 17,937 29,457 11,510 10,819 691 10	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548 21,188 8,360	(000 Russian Roubl 183,6 134,5 38,5 180,6 141,6 97,3 1,3	
Operates from office at headin, Subject is located in a central b Registered office: At heading ac FINANCIAL INFORMATION COMPARATIVES Turnover Pre-tax Profit Net Worth Fixed Assets Total Assets Current Assets Current Liabilities Working Capital Long Term Debt Financial Assets Net Worth and Total Assets are	usiness area. ddress.		tussian Roubles) 39,140 1,884 18,638 17,937 29,457 11,510 10,819 691 10 tion of intangible assets.	(000 Russian Roubles) 88,492 2,870 28,943 20,448 50,131 29,548 21,188 8,360 135	Fis Dec 31, 20 (000 Russian Rould 183,6 134,9 38,9 180,6 141,6 97,3 1,3 1,3 1,3 0 Dec 31, 20	

Fixed Assets / Net Worth (%)	96.24	70.65	28.83
Current Liabs / Net Worth (%)	58.05	73.21	33.02
Asset Turnover (%)	132.87	176.52	101.66
Sales / Net Working Capital	56.64	10.59	1.89
Assets / Sales (%)	75.26	56.65	98.37
Profit Margin (%)	4.81	3.24	0.00
Shareholders Return (%)	10.11	9.92	0.00
Return on Assets (%)	6.40	5.73	0.00
BALANCE SHEET			

Abstract from individual fiscal balance sheet.

Assets	As at Dec 31, 2015 (000 Russian Roubles)
Fixtures/Eqpt	38,911
Total Fixed Assets	38,911
Investments	55
Total Fin'cl Assets	55
CURRENT ASSETS	
Stock & WIP	34,478
Trade Debtors	58,833
Cash	2,336
Tax Recoverable	1,235
Misc Current Assets	45,013
TOTAL CURRENT	141,895
TOTAL ASSETS	180,861

Liabilities	As at Dec 31, 2015 (000 Russian Roubles)
Capital	10
Retained Profits	134,940
Net Worth	134,950
Misc Def Liabilities	1,354
CURRENT LIABILITIES	
Trade Creditors	38,516
Bank Overdraft	6,041
TOTAL CURRENT	44,557
TOTAL LIABS & NET WORTH	180,861
PROFIT & LOSS	

	Jan 01, 2015 to Dec 31, 2015 (000 Russian Roubles)
Net Sales	183,863
Cost of Goods Sold	167,358
Gross Profit	16,505
Selling/Admin Expenses	24,462
Misc Operating Charges	58,240
Misc Operating Income	62,379
Net Operating Income	-3,818
Interest Receivable	4,266
Total Financial Income	4,266
Interest Payable	443
Total Financial Expenses	443
Profit Before Taxes	5
Income Tax	0
Profit After Tax	5

Net Profit

NOTES ON FINANCIALS

According to the balance sheet as of Dec 31, 2015. Financial statement obtained from outside sources on Jul 07, 2015 .

APPENDICES

COUNTRY INSIGHT

Stretching over 11 time zones from the Baltic Sea in the west to the Pacific Ocean in the east, Russia is the world's largest country by area. Its 84 geographic sub-entities have varying degrees of autonomy, and vast political and socio-economic discrepancies. The dissolution in 1991 of the Soviet Union (which nominally consisted of Russia and 14 constituent republics) was followed by the erratic presidency of Boris Yeltsin. In 1994, armed conflict broke out over the status of the Caucasian republic of Chechnya, whose authorities sought independence from Russia. Political stability increased under Yeltsin's successor, Vladimir Putin, but has partly been achieved at the expense of a liberal democratic order. Russia is among the world's biggest oil producers and has the largest proven reserves of natural gas. A poor business environment and a lack of economic reform have inhibited foreign investment, and the diversification of exports away from their dependence on hydrocarbons is vital.

The US Senate approves a bill to extend the scope and scale of the sanctions against Russia, as the EU renews sectoral sanctions for a further six months.

Should you require further information relating to D&B's Country Insight Products & Services please contact countryinsight@dnb.com.

	CUSTOMER SERVICE		
	Speed of service:	Typically 4 working days	
L	SCN:	201707275006430629	
L	Order Date:	Not Available	
	Should you require any further infor	ation or have any questions, please contact your local Customer Service Centre.	
L	Enquiries should always contain the	elow minimum details please:	
	Full Company Name		
	 Full Headquarters Address (street) 	town, country)	
Т	 Telephone Number 		

- Business Identification Number (registration number, chamber of commerce number, VAT number, Government Gazette number)
- Contact Name
- SCN
- Order Date

The information in this report was last updated on Feb 09, 2017.

D&B RATING GLOSSARY

D&B Rating - The D&B Rating consists of two parts, the Financial Strength Indicator and the Risk Indicator.

For example: in the case of a 2A 4 rating, 2A means the financial strength of the business and 4 is the risk indicator.

The **Risk Indicator** is used in conjunction with the Financial Strength Indicator. The Risk Indicator reflects D&B's opinion of the risk associated with trading with a specific business, notably the likelihood of business continuance or failure over the next 12 months. Created from expert rules systems, the Risk Indicator is refreshed whenever data is loaded onto our databases. Please see the table below for the Risk Indicators and their corresponding values.

Risk Indicators		
4	Significant level of risk	Take suitable assurances before extending credit
3	Greater than average risk	Proceed with transaction but monitor closely
2	Low risk	Proceed with transaction
1	Minimal risk	Proceed with transaction - offer terms required
	Insufficient information to assign a risk indicator	No public information or D&B proprietary information available to indicate trading activity

The Financial Strength Indicator is based on either Net Worth or Issued Capital. The table below contains the possible values.

Financial Strength Indicator		Range	
Net Worth	Capital	FROM	то
5A	5AA	\$60 million	And above
4A	4AA	\$25 million	\$60 million
3A	3AA	\$12 million	\$25 million
2A	2AA	\$2.5 million	\$12 million
1A	1AA	\$1.2 million	\$2.5 million

5

~

	AA		\$600,000		\$1.2 million
В	BB		\$345,000		\$600,000
:	сс		\$175,000		\$345,000
0	DD		\$120,000		\$175,000
E	EE		\$60,000		\$120,000
:	FF		\$35,000		\$60,000
5	GG		\$15,000		\$35,000
4	нн		0		\$15,000
Alternate Ratings Used					
-	Financial Stre	ngth is negative	1		
)		ngth is undisclosed			
NB	New Busines:	s: Less than 24 months			
٧Q	Out of Busine	ess: Business has ceased to			
	trade				
NANCIAL RATIO GLOSSARY	irregularities in the	e status and future potential o	f a company.		
Name		Formula	. •	Explanation	
			Current Linkilition		we the cover by surrent
Current Ratio (x)		Total Current Assets / Total (Lurrent Liabilities	term creditor:	ws the cover by current assets of short s, and the higher the ratio the more ere is that payment of creditors can be
Solvency Ratio %		((Current Liabilities + Long T Net Worth) x 100	erm Liabilities) / Tangible	From this can is financed by finance.	be seen the extent to which the company creditors and debt rather than permaner
				short term or company. The	e ratio the more likely it is that debt (eithe long term) will be a burden to the effect is higher interest charges, lower squeeze on liquidity to the disadvantage c
Fixed Assets to Net Worth (%)		(Total Fixed Assets / Tangible	e Net Worth)x 100	will vary great terms a comp exceed net w	n of net worth that consists of fixed asset dy from industry to industry, but in genera- any is under capitalised if fixed assets orth. In this case it is possible that the too much debt, and it should therefore b h care.
				net worth the extremely cau ratio either w	r hand fixed assets are much lower than company is over capitalised and is either titous or in a position to expand. thus a ll in excess of the median, or well below i e company should be looked at with care
Current Liabilities to Net Worth (%)		(Total Current Liabilities / Ta	ngible Net Worth) x100		s the funds that creditors are temporarily company with the funds permanently se owners.
				should be exe	e ratio the less security for creditors. Care crcised when selling to any company with
				net worth.	iss than one year exceeding two thirds of
Asset Turnover (%)		(Turnover / Total Assets(inclu	uding Intangibles)) x 100	net worth. This ratio mea	iss than one year exceeding two thirds of asures how efficient the company's has been in generating sales from the
Asset Turnover (%)		(Turnover / Total Assets(incl	uding Intangibles)) x 100	net worth. This ratio mea management assets at its d The measure	iss than one year exceeding two thirds of asures how efficient the company's has been in generating sales from the isposal. can vary considerably from industry to should therefore be judged according to
		(Turnover / Total Assets(incl Turnover / Net working capi		net worth. This ratio mea management assets at its d The measure industry and a the industry r This ratio indi (handling an e working capit	ess than one year exceeding two thirds of asures how efficient the company's has been in generating sales from the isposal. can vary considerably from industry to should therefore be judged according to torm. cates whether a company is overtrading excessive volume of sales in relation to al. Companies with substantial sales gain
				net worth. This ratio mea management assets at its d The measure industry and : the industry r This ratio indi (handling an e working capit often reach a strained. Even if they n the volume b investment m non-current ii meeting all cc	ss than one year exceeding two thirds of asures how efficient the company's has been in generating sales from the isposal. can vary considerably from industry to should therefore be judged according to orm. cates whether a company is overtrading excessive volume of sales in relation to al). Companies with substantial sales gain level where their working capital become haintain an adequate total investment for sing generated (assets to sales) that ay be so centred in fixed assets or other terms that it will be difficult to continue trent obligations. A ratio falling into eithe
Sales to net working capital (x)			tal *	net worth. This ratio mere management assets at its d The measure industry and : the industry r This ratio indi (handling an e working capit often reach a strained. Even if they n the volume b investment m mon-current ii meeting all cu an extremely problems. This correlate used to gener company's ra determined w	ss than one year exceeding two thirds of asures how efficient the company's has been in generating sales from the isposal. can vary considerably from industry to should therefore be judged according to iorm. cates whether a company is overtrading excessive volume of sales in relation to al). Companies with substantial sales gain level where their working capital become naintain an adequate total investment for eing generated (assets to sales) that ay be so centred in fixed assets or other terms that it will be difficult to continue irrent obligations. A ratio falling into eithe high or low position may indicate potentia s sales with the total investment that is rate those sales. By comparing a tio with industry norms it can be be hether the business is overtrading or irrying more assets than needed for its
Asset Turnover (%) Sales to net working capital (x) Assets to Sales (%)		Turnover / Net working capi	tal *	net worth. This ratio mere management assets at its d The measure industry and : the industry r This ratio indi (handling an e working capit often reach a strained. Even if they n the volume b investment m non-current i meeting all cc an extremely problems. This correlate used to gener company's ra determined w conversely, cc sales volume. Abnormally lc may lead to fi	ss than one year exceeding two thirds of asures how efficient the company's has been in generating sales from the isposal. can vary considerably from industry to should therefore be judged according to iorm. cates whether a company is overtrading excessive volume of sales in relation to al). Companies with substantial sales gain level where their working capital become naintain an adequate total investment for eing generated (assets to sales) that ay be so centred in fixed assets or other terms that it will be difficult to continue irrent obligations. A ratio falling into eithe high or low position may indicate potentia s sales with the total investment that is rate those sales. By comparing a tio with industry norms it can be be hether the business is overtrading or irrying more assets than needed for its
Sales to net working capital (x)		Turnover / Net working capi	tal * ibles) / Turnover) x 100	net worth. This ratio mere management assets at its d The measure industry and i the industry r This ratio indi (handling an o working capit often reach a strained. Even if they n the volume b investment m non-current il meeting all c. an extremely problems. This correlate used to gener company's ra determined w conversely. cc. sales volume. Abnorually lc may lead to fi Extremely hig conservative I This reveals t	ss than one year exceeding two thirds of asures how efficient the company's has been in generating sales from the isposal. can vary considerably from industry to should therefore be judged according to form. cates whether a company is overtrading excessive volume of sales in relation to al). Companies with substantial sales gain level where their working capital become haintain an adequate total investment for eing generated (assets to sales) that ay be so centred in fixed assets or other remet obligations. A ratio falling into eithe high or low position may indicate potentia s sales with the total investment that is rate those sales. By comparing a tio with industry norms it can be be hether the business is overtrading or irrying more assets than needed for its waratios can indicate overtrading which nancial difficulties if not corrected. h ratios can be the result of a too

Shareholders' Return (%)	(Profit before Tax / Tangible Net Worth*) x 100	This ratio is used to analyse the ability of the company's management to realise an adequate return on the capital invested by the owners of the business. There is a tendency to look increasingly to this ratio as a final measure of profitability.
		Generally, a relationship of at least 10% is regarded as desirable for providing dividends plus funds for future growth.
Return on assets (%)	(Profit before Tax / Total Assets) x 100	This is the key indicator of profitability for a company it matches operational profits with the assets available to earn a return.
		Companies using their assets efficiently will have a relative high return while less well run businesses will have a relatively low return
Sales per Employee (000)	Turnover / Employees	This gives an indication of the efficiency of the labour force. This ratio will vary considerable from industry to industry
Profit per Employee (000)	Profit before Tax / Employees	This ratio gives a guide as to how effectively the labour force is utilised, and is the best way to measure productivity of labour investment

GLOSSARY OF LOCAL ACTIVITY CODE

Country	Local Activity Code Type
Bosnia	NACE Rev 2
Bulgaria	NACE Rev 2
Croatia	NACE Reve 2
Estonia	EMTAK
Greece	NACE Rev 2
Iceland	ISAT 2008
Romania	NACE Rev 2
Serbia	NACE Rev 2
Slovenia	NACE Rev 2

GLOSSARY OF LEGAL FORMS

Legal Form	Legal Form (local)	
itate Owned Concern	Unitarnye Predpriyatiya	
State Owned Concern	Unitarnye Predpriyatiya Osnovannye Na Prave Operativnogo Upravleniya	
State Owned Concern	Unitarnye Predpriyatiya Osnovannye Na Prave Khozyaistvennogo Vedeniya	
Public Joint Stock Company	Otkrytye Aktsionernye Obshchestva/Publichnye Aktsionernye Obshchestva	
Partnership	Khozyaistvennye Tovarishchestva/Obshchestva	
General Partnership	Polnye Tovarishchestva	
Co operative co	Proizvodstvennye kooperativy	
Co operative co	Krestiyanskie (fermerskie) khozyaistva	
oint Stock Company	Aktsionernye obshchestva	
Partnership	Tovarishchestva na vere	
imited Liability Company	Obshchestva s Ogranichennoi Otvetstvennostiyu	
Jnlimited company	Obshchestva s Dopolnitelnoi Otvetstvennostiyu	
Private Joint Stock Company	Zakrytye Aktsionernye Obshchestva	
State Owned Concern	Dochernie Unitarnye Predpriyatiya	
Social enterprise	Yuridicheskie Litsa Yavlyayushchiesya Nekommercheskimi Organizatsiyami	
Partnership	Sadovodcheskie ogorodnicheskie ili Dachnye Nekommercheskie Tovarishchestva	
Cooperative	Assotsiatsii Krestiyanskikh (Fermerskikh) Khozyaistv	
Social organization	Organy Obshchestvennoi Samodeyatelnosti	
Syndicate	Finansovo-Promyshlennye Gruppy	
Social organization	Territorialnye Obshchestvennye Samoupravleniya	
Social organization	Uchrezhdeniya	
State Owned Concern	Gosudarstvennye Korporatsii	
Social organization	Obshchestvennye i Religioznye Organizatsii	
Social organization	Obshchestvennye Dvizheniya	
Co operative co	Potrebitelskie Kooperativy	
Partnership	Prostye Tovarishchestva	
General Partnership	Fondy	
Social organization	Prochie Nekommercheskie Organizatsii	
Foreign company	Predstavitelstva/Filialy	

Proprietorship	Individualnye Predprinimateli
Syndicate	Paevye Investitsionnye Fondy
General partnership	Obiedineniya Yuridicheskikh Lits (Assotsiatsii l Soyuzy)
Partnership	Tovarishchestva Sobstvennikov Zhiliya
Partnership	Nekommercheskie partnerstva
Social organization	Avtonomnye Nekommercheskie Organizatsii
Legal Structure not ascertained	Pravovaya Forma Ne Ustanovlena/Inye Neyuridicheskie Litsa
Proprietorship	Organizatsii Bez Prav Yuridicheskogo Litsa/Individualnye Predprinimateli
GLOSSARY OF CURRENCIES	

Abbrev.	Currency Name	Abbrev.	Currency Name
AMD	Armenian Dram	LAT	Latvian Lats
AZM	Azerbaijani Manat (Old)	LEI	Romanian Lei (Old)
AZN	Azerbaijani Manat (New)	LEK	Albanian Lek
BAM	Bosnia-Herzegovina Convertible Mark	LEV	Bulgarian Levs
BLR	Belarusian Rouble	LTS	Lithuanian Litas
RSD	Serbian Dinar	MAL	Maltese Lira
CYL	Cypriot Pounds	MLL	Moldovan Leu
DRA	Greek Drachma	RON	Romanian Lei (New)
EUR	Euro	ROU	Russian Roubles
EEK	Estonian Kroon	TJS	Tajik Somoni
GBL	Gibraltan Pounds	ТКМ	Turkmen Manat
GEL	Georgian Lari	TUL	Turkish Lira (old)
HRD	Croatian Dinar	UKL	Pounds Sterling UK
HRK	Croatian Kuna	USD	U S Dollars
HRY	Ukrainian Hryvnia	UZS	Uzbekistani Sum
IKR	Icelandic Krona	YTL	Turkish Lira (new)
KYS	Kyrgyzstani Som	YUD	Yugoslavian Dinar
KZT	Kazakhstani Tenge	ZWD	Zimbabwe Dollars

GLOSSARY OF KEY EXPRESSIONS

National Revenue Agency	State body responsible for establishing, securing and collecting public receivables and certain statutory private receivables
Tax Debts	Debt associated with the failure to pay taxes to the federal or state government
Court Debt Settlement Procedure	Legal process of reorganization of the debtor in financial difficulties
Frozen Bank Accounts	Unpaid receivables can file to the court of justice for payment, the debtor's has a legal time period to settle debts or their bank accounts are and remain frozen until the debt is covered
SODRA	Delays in paying mandatory Social Security Tax (Lithuania)
CONFIDENTIALITY	

CONFIDENTIAL....THIS INFORMATION IS PROVIDED BY D&B EUROPE LTD SUBJECT TO THE TERMS AND CONDITIONS OF YOUR SUBSCRIPTION CONTRACT AND IS NOT TO BE DISCLOSED.

dun & bradstreet and other business decisions. This report contains information compiled from information which Dun & Bradstreet does not control and which has not been verified unless otherwise indicated in this report. Dun & Bradstreet therefore cannot accept responsibility for the accuracy, completeness or timeliness of the report. Dun & Bradstreet disclaims all liability for any loss or damage arising out of or in anyway related to the contents of this report.

COPYRIGHT 2017 DUN & BRADSTREET. THIS REPORT MAY NOT BE REPRODUCED IN WHOLE OR IN PART IN ANY FORM OR MANNER WHATSOEVER.