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# SAMPLE TEST REPORT (TAIWAN) TEST LTD.

ACTIVE SINGLE LOCATION

Trading Style: Scott

Company Name(CHN): 台灣樣本&測試報告股份有限公司

Address: 8F, No. 600, Min Sheng E. Rd., Sec. 4, Sung Shan Dist., Taipei City, 11458, Taiwan (R.O.C.)

Tel: (+886) 02 27298889 DUNS: 65-625-1469

#### **IDENTIFICATION & SUMMARY**

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#### **IDENTIFICATION**

BR. No.: Fax: Website:

12345678 (+886) 02 27293331 www.sampleco.com.tw

#### **SUMMARY**

Established: Line of Business: Imports:

1985 Wholsaler of electronic parts Yes

Registration Year:Primary SIC:Exports:19855085-0000Yes

Type of Business: Employs: Principal:

A public company limited by shares 199 (Here) Su Hung Yang President

499 (Total)

**Public Ticker** 

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History:

Clear

# Currency

All monetary amounts quoted in this report are shown in NEW TAIWAN DOLLARS (TWD) unless otherwise stated



| RISK EVALUATION          |     | SUMMARY              |                          |
|--------------------------|-----|----------------------|--------------------------|
| D&B Rating               | 4A1 | Paydex®              | 80                       |
| Financial Stress Class   | 2   | Payment Record(s)    | 6                        |
| Former Rating            | 4A1 | Sales                | 4,724,795 Thousands 2017 |
| Law Suit(s)              | 2   | Net Worth            | 637,373 Thousands 2017   |
| Bidding Right Suspension | No  | Paid up Capital      | 750,000,000              |
|                          |     | Current Ratio        | 1.62                     |
|                          |     | Debt to Equity Ratio | 2.16                     |

| RISK ASSESSMENT    |                |               |                              |                 | * |
|--------------------|----------------|---------------|------------------------------|-----------------|---|
| Risk Indicator     |                |               |                              |                 |   |
| 1                  |                |               | Risk Level of the Company is | S: MINIMAL RISK |   |
| Low Risk (1)       |                | High Risk (4) |                              |                 |   |
| D&B Rating         |                |               | Former Rating                |                 |   |
| Financial Strength | Risk Indicator |               | Financial Strength           | Risk Indicator  |   |
| 4A                 | 1              |               | 4A                           | 1               |   |
| Based on net worth | Minimal Risk   |               |                              |                 |   |

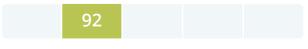
# The Dun & Bradstreet Rating of 4A1 indicates:

- Financial Strength of TWD 250,000,000 1,499,999,999 based on Networth
- A Risk Indicator which is Minimal Risk

# FINANCIAL STRESS SCORE

The Taiwan Financial Stress (TFS) Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or re-organizing or obtaining relief from creditors over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

# **Subject Company**



Low Risk (100) High Risk (1)

- Financial Stress Percentile : (Highest Risk: 1 ; Lowest Risk: 100) :
- Incidence of Financial Stress Among Companies with this Classification: 0.40% (40 per 10,000 cos)
- Incidence of Financial Stress Taiwan Database Average : 2.10% (210 per 10,000 cos)

Relative Risk

**Lower than Average** 

Financial Stress Score:

1486

(Highest Risk: 1232; Lowest Risk: 1600)

Financial Stress Class

2

(Highest Risk: 5; Lowest Risk: 1)

#### Comparisons



- Industry: WHOL INDUSTRIAL SUPPLIES
- The subject business has a Financial Stress Percentile that shows **lower risk** than other businesses in the same industry.
- Employee Size: 200-499 employees
- The subject business has a Financial Stress Percentile that shows high risk than other businesses in the same employee size range.
- Years in Business: 20-49 years
- The subject business has a Financial Stress Percentile that shows lower risk than other businesses with a comparable number of the years in business range.

#### Notes

- 1. The Financial Stress Class indicates that this company shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial distress.
- 2. The Financial Stress Percentile reflects the relative ranking of a company among all scoreable companies in D&B database.
- 3. The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is specially helpful to customers using a scorecard approach to determine overall business.
- 4. All Financial Stress Class, Percentile, Score and Incidence statistics are based on latest analysis derived from D&B Taiwan database.

# 

Amounts may be rounded to nearest figure in prescribed ranges

# TRADE PAYMENT EXPERIENCES

D&B obtains payment references from local and international suppliers. References listed below may be from either or both sources. Amounts may be rounded to the nearest figure in prescribed ranges.

| Date        | Paying Record | Currency | High Credit | Now Owes  | Past Due | Payment<br>Terms | Last Sale   |
|-------------|---------------|----------|-------------|-----------|----------|------------------|-------------|
| Jul 31 2017 | PROMPT        | TWD      | 3,000,000   | 1,000,000 | 0        | EOM 45           | Jul 15 2017 |
| Jul 31 2017 | PROMPT        | TWD      | 250,000     | 5,000     | 0        | EOM 30           | Jul 15 2017 |
| Jun 30 2017 | SLOW 30-60    | TWD      | 3,000,000   | 750,000   | 400,000  | NET 30           | Jun 15 2017 |
| Jun 30 2017 | SLOW 30       | TWD      | 250,000     | 70,000    | 70,000   | EOM 30           | May 15 2017 |
| May 31 2017 | PROMPT        | TWD      | 3,000,000   | 100,000   | 0        | EOM 60           | May 15 2017 |
| May 31 2017 | PROMPT        | TWD      | 250,000     | 250,000   | 0        | EOM 30           | May 15 2017 |

The above payment record reflects how accounts are paid in relation to the terms granted. SLOW30, for example, indicates a 30 day term where 30 additional days are taken.

In some instances, payment beyond terms can be the result of disputes over merchandise, lost invoices, etc.

#### **D&B PAYDEX**

This Payment section reflects payment information in D&B's file as of May 24 2018.

The Paydex for SAMPLE TEST REPORT 80 (TAIWAN) TEST LTD. is:

This Paydex indicates that, within the past 12 months, payments to suppliers are generally Payments received within terms granted weighted by TWN dollar amounts.

The Paydex used by Dun&Bradstreet is a computer generated, 1 to 100 dollar-weighted numerical indicator of payment performance as reported to D&B.

#### **Paydex of This Business**



- When weighted by value, payments to suppliers average
   Payments received within terms granted based on payments collected over the last 12 months.
- This business has a same paydex than its industry.

| Risk of Slow Payment | D&B Paydex | Payment Behaviour                      |
|----------------------|------------|--|
| Low Risk             | 80         | Payments received within terms granted |

#### Paydex of This Industry



- Median is 80 (Payments received within terms granted)
- Upper Quartile is 80 (Payments received within terms granted)
- Lower Quartile is 75 (8 days beyond terms)

#### PUBLIC RECORD INFORMATION



#### **SUITS**

A search of the Court File showed the following record of civil suit against the company for the past five years.

Judged Date: Dec 07 2015

Court: Chauchou Small Claims Tribunal

Plaintiff: AAA

Cause: Damages from infringing act

Judgment: Overruled

| * 104.Chau Small Claim.502 *              |
|---|
| Dec 30 2015                               |
| Chauchou Small Claims Tribunal            |
| BBB                                       |
| Confirmation the existing of the wayleave |
| Overruled                                 |
|   |

#### **COLLATERAL RECORDS**

A search conducted at Ministry of Economic Affairs has revealed a total number of 1 Collateral Record (s), equivalent to the dollar amount of \$22,800,000. The recent collateral contract termination date is Dec 06 2017.

#### **BIDDING RIGHT SUSPENSION**

A search conducted at the Taiwan Governmental Authorities revealed the subject is not prohibited from bidding against Governmental projects currently.

# REFERENCE

**BANKS** 

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The company maintains relationships with several banks in Taiwan, including the following:

Bank Name: E. Sun Commercial Bank, Ltd.

#### NON-SUFFICIENT FUND & BLACKLIST

According to TSE Public Observation Post, the subject did not report any bounced checks stem from Non Sufficient Funds in recent one month.

### **CURRENT INVESTIGATION**



#### MANAGEMENT SUMMARY

On Mar 09 2018, Mr. Chen, Manager confirmed partially the operational data in this report and declined all other information.

HISTORY



#### **BUSINESS REGISTRATION**

Subject is a public company limited by shares which was registered in Taiwan on Jul 13 1985 under business registration number 12345678. Business was established in 1985. Subject is listed on the Taiwan Stock Exchange under the code 3333 with effect from Jul 20 2005.

# **Special Events**

| Authorized Capital:         | \$3,000,000,000, divided into 30,000,000 ordinary shares at \$100.                               |
|-----------------------------|--|
| Paid up Capital:            | \$750,000,000 as of Mar 09 2018, made up of 7,500,000 ordinary shares and 100 preference shares. |
| Initial Capital Investment: | \$30,000,000   |

### **CHANGE IN SHAREHOLDER STRUCTURER**

| Shareholders                                | Number of shares | %Shares |
|---|------------------|---------|
| Taitai Enterprises Corp., (Taiwan (R.O.C.)) | 4125000          | 55.00   |
| Yang, Ching Sheng                           |                  | 5.00    |
| Others                                      |                  | 40.00   |
| Total                                       |                  | 100.00  |

Total Number of Shareholders: 862.

Included in 'others' above are shareholders each holding less than 10% of equity.

#### **Name Changes**

| From: Kharmex Technology Co., Ltd.                            | To: Sample Report (Taiwan) Test Ltd. in Aug 1990                      |
|---|---|
| Changes in Business Address                                   |   |
| From: 10F, 577, Min Chuan E. Rd., Sec. 5, Taipei City, Taiwan | To: 8F, 800, Min Sheng E. Rd., Sc. 4, Taipei City, Taiwan in Aug 1992 |

#### **ADDITIONAL COMMENTS**

A search at the Board of Foreign Trade and Department of Commerce on Mar 09 2018 confirmed the above registration and capital details.

#### **KEY EVENTS**

- In 1990, The subject was awarded with the National Quality Platinum Medal.
- In Apr 1997, The subject established overseas branch in Malaysia.
- On Jul 20 2005, The subject becam a public listed company.

| CORPORATE STRUCTURE |   | * |
|---------------------|---|---|
| ULTIMATE PARENT     |   |   |
| D-U-N-S:            | 65-616-7913   |   |
| Name:               | SAMPLE Test WEI FU ZHAN YE CO., LTD.  |   |
| Address:            | 8F, 600, Sec. 4, Minsheng E. Rd., Sonshan Dist., Taipei City 63011, Taiwan (R.O.C.) |   |
| Phone:              | 02-72988891   |   |
| CEO:                | Su Cheng Hsing President  |   |
| Line of Business:   | Manufacturer of computer peripherals  |   |
| Capital:            | \$600,000,000   |   |
| Year Started:       | Jul 01 1985   |   |
| BR. No.:            | 25551111  |   |
| SUBSIDIARIES        |   |   |
| D-U-N-S:            | 70-800-9090   |   |
| Name:               | Hsin Hsin (Malaysia) Co., Ltd.  |   |
| Address:            | PIN, Malaysia   |   |
| Year Started:       | Apr 10 1997   |   |
| Ownership:          | 100% Owned by Subject   |   |

Overlapping shareholders Website: www.hh.com

PRINCIPALS

Name: SU, HUNG YANG

Title: President

**Gender:** male

Year Started with Subject: 1985

Sole Manager: No

**Comments:** Mr. Su used to work in Texas Instruments as an intern.

Yes

#### PREVIOUS EMPLOYMENT

Active in Operation:

FirmTitleDate FromDate toABC CorporationManager19571985

#### **CONCURRENTLY AS**

Firm Title

Taitai Enterprise Corp General Manager

Name: YANG, CHING SHENG

Title: General Manager

Gender: male

Professional Recognition: Certified Accountant

Year Started with Subject: 1985
Active in Operation: Yes

Previous Appointment(s) In Subject: R & D Manager

Promotion Date: Jan 01 1993

Comments: Mr. Yang was born in the United States.

#### PREVIOUS EMPLOYMENT

| Firm      | Title                | Date From | Date to |
|-----------|----------------------|-----------|---------|
| Acer Inc. | Vice General Manager | 1964      | 1980    |

OPERATIONS 

▼

# LINE OF BUSINESS

Wholsaler of electronic parts

Radiator fins and batteries

### TRADE STYLE

Trading Style: Scott

#### LINE OF PRODUCTS AND SERVICES

Line of Products and Services: passive components 80%

mostly exports

others

#### **BRAND**

Major brands includes: SUPER FIN

#### **AGENCY**

Agency held include: Gollum (Germany)

**GEAR (United States)** 

#### **CAPACITY AND OUTPUT**

### **Production Capacity:**

Radiator fin 10 million pcs per year in 2017

#### **Production Actual Output:**

Battery 5 million pcs in 2017

#### **Products Comments**

Subject invented new 3C gadgets in year 2017.

#### **SALES TERRITORY**

#### Local & International

Local: 80% International: 20%

**Exporting to:** Asia/Pacific 10%

United States 10%

#### **PURCHASES**

#### **Local & International**

Local: 50% International: 50%

**Exporting to:** United States 25%

Japan 25%

#### **EXPORT/IMPORT VALUE RANGE**

Following are the subject's annual export/import value range records posted by the Bureau of Foreign Trade, R.O.C

| Year                       | 2015 | 2016 | 2017 |
|----------------------------|------|------|------|
| Actual export value range: | A    | A    | A    |
| Actual import value range: | G    | К    | В    |

<sup>\*</sup> Please refer to the "Appendix" at the bottom of this report for the table of value ranges.

#### **MAJOR CUSTOMERS**

| Name                 | Percentage |
|----------------------|------------|
| QUANTA COMPUTER INC. | 15         |
| WISTRON CORPORATION  | 5          |

### **MAJOR SUPPLIERS**

| Name                                | Percentage |
|-------------------------------------|------------|
| TDK                                 | 15         |
| TAIWAN MURATA ELECTRONICS CO., LTD. | 5          |

#### **PURCHASING AND SELLING TERMS**

Purchasing Terms: Post Dated Checks 30 days 15%

T/T 45 days 75%

Subject accepts online payment method

Selling Terms: T/T 60 days 50%

Post Dated Checks 90 days 50%

Subject offers disount for advanced payment.

#### **EMPLOYEES**

Number of Employees: 499 (Total)

199 (Here)

Including: 300 plant workers

199 office personnel

Staff is shared with TAITAI ENTERPRISES CORP..

Subject has national-wide operation.

# PROJECTS COMPLETED

**PROJECTS** 

Client: Lotus Park Project

Project Location: Tainan
Project Nature: Regional

Contract Amount NT\$ 36,000,000

Completion Date: Oct 31 2016

Subject invests in BOT projects.

#### **PROJECTS IN-PROGRESS**

Client: Water Front Park Project

Project Location: New Taipei City

Project Nature: Local

Contract Amount NT\$ 10,000,000

Target Completion May 31 2019

Subject's first BOT project in Northern Taiwan.

### LOCATION V

Subject is located in a commercial area. Subject owns premises at the above captioned address 200 pings (660 sq.m.), used as its office.

Occupied 1 floor(s) in a 20-story building constructed of iron reinforced concrete. Premises condition is good. Premises shared with subsidiary and/or affiliated companies. A site visit was made on Apr 02 2017.

It's a commercial building.

### PLANT(S)

| Name:                  | Hsinchu Plant                                 |
|------------------------|---|
| Address:               | 111, Innovation 1st Rd., Hsinchu City, Taiwan |
| TEL:                   | 03-1234567                                    |
| Land Area              | 2,500 Pings                                   |
| Building Area          | 1,000 Pings                                   |
| Has 300 employees here |   |

FINANCIAL INFORMATION

### **BALANCE SHEET**

| Balance Sheet Information | Consolidated<br>Dec 31 2015<br>Thousands<br>TWD                     | Consolidated<br>Dec 31 2016<br>Thousands<br>TWD                     | Consolidated<br>Dec 31 2017<br>Thousands<br>TWD   |
|---------------------------|---|---|---|
| Level of Audit            | yes   | yes   | yes   |
| Audited by                | Deloitte & Touche   | Deloitte & Touche   | KPMG  |
| Auditor notes             | Auditors opinion is free from all qualifications.                   | Auditors opinion is free from all qualifications.                   | Auditors opinion is free from al qualifications   |
| Submitted by              |   |   | The above accounts was<br>submitted by the company. A<br>similar set was also submitted to<br>the local tax authority |
| Statement Source          | The above statements were obtained from TSE Market Observation Post | The above statements were obtained from TSE Market Observation Post | The above statements were obtained from TSE Market Observation Pos  |
| Assets                    | Consolidated<br>Dec 31 2015<br>Thousands<br>TWD                     | Consolidated<br>Dec 31 2016<br>Thousands<br>TWD                     | Consolidated<br>Dec 31 2017<br>Thousands<br>TWD   |
| Cash                      | 35,346  | 63,683  | 361,080   |
| Accounts Receivables      | 918,518   | 312,183   | 853,492   |
| Notes Receivable          |   |   | 33,019  |
| Other Receivables         | 66,791  | 120,597   |   |
| Inventory                 | 912,363   | 708,741   | 417,233   |
| Prepayment                | 4,400   |   |   |
| Prepayment                | 4,400   |   |   |
| Due from Related Parties  | 0   | 540,944   | 38,301  |
| Short Term Investments    | 40,704  |   |   |
| Other Current Assets      | 123   | 228,983   | 29,043  |
| CURRENT ASSETS            | 1,978,245   | 1,975,131   | 1,732,168   |
| Other Fixed Assets        | 153,506   | 155,632   | 129,293   |

| Invastments   29,824   29,82   | Fixed Assets              | 153,506   | 155,632   | 129,293  |
|--|---------------------------|---|---|--|
| Investments  | Intangible Asset          | 29,824  | 29,824  | 29,824   |
| Deferred Assets   86   996     | Intangibles               | 29,824  | 29,824  | 29,824   |
| Other Assets         7,915         172,229         208,41           TOTAL LONG TERM ASSETS         14,464         186,995         216,22           TOTAL ASSETS         2,176,039         2,247,582         2,107,52           TOTAL ASSETS         2,176,039         2,247,582         2,107,52           Liabilities         Consolidated Dec 31 2015 Thousands Thousand   | Investments               | 6,463   | 13,770  | 7,824  |
| TOTAL LONG TERM ASSETS         14,464         186,995         216,24           TOTAL ASSETS         2,176,039         2,347,582         2,107,52           Liabilities         Consolidated Dec 31 2015 Process of Thousands Thousan   | Deferred Assets           | 86  | 996   |  |
| TOTAL ASSETS         2.176,039         2.347,582         2,107,52           Liabilities         Consolidated De 31 2015 Thousands T  | Other Assets              | 7,915   | 172,229   | 208,418  |
| Liabilities         Consolidated Pec 31 2016 Thousands                                 | TOTAL LONG TERM ASSETS    | 14,464  | 186,995   | 216,242  |
| bec 31 2015<br>Thousands         Dec 31 2015<br>Thousands         Dec 31 2016<br>Thousands         Poe 31 2016<br>Thousands  | TOTAL ASSETS              | 2,176,039                                       | 2,347,582                                       | 2,107,527  |
| Notes Payable         211.55           Other Payables         3.276         13.464           Short-Term Loans         191,647         400,000         345,25           Due to Related Parties         72.125         113,968         257,32           Provision for Income Tax         25,232         2,831         35,32           Accrued Expenses         98,202         32,00         32,00           Other Current Liabilities         951,855         45,723         32,00           TOTAL CURRENT LIABILITIES         1,273,733         933,402         1,669,14           Other Non-Current Liab         30,159         536,181         342,95           Deferred Liab         97,351         592,536         371,18           TOTAL NON-CURRENT         127,510         592,536         371,18           LIABILITIES         1,401,243         1,525,938         1,440,33           Shareholder's Equity         Consolidated Dec 31 2015         Dec 31 2016         Dec 31 2016           TOTAL LIABILITIES         1,401,243         1,525,938         1,440,33           Shareholder's Equity         Consolidated Dec 31 2015         Dec 31 2016         Dec 31 2016           TOTAL EQUITY         3,832,146         36,145         750,00   | Liabilities               | Dec 31 2015<br>Thousands                        | Dec 31 2016<br>Thousands                        | Consolidated<br>Dec 31 2017<br>Thousands<br>TWD                        |
| Other Payables         3,276         13,464           Short-Term Loans         191,647         400,000         345,20           Due to Related Parties         72,125         113,968         257,32           Provision for Income Tax         25,232         2,831         35,32           Accrued Expenses         98,202         98,202         0ther Current Liabilities         951,855         45,723         32,00           Other Current Liabilities         30,159         536,181         342,95         1069,14           Other Non-Current Liab         97,351         707,12   | Accounts Payable          | 29,598  | 259,214   | 187,698  |
| Short-Term Loans   | Notes Payable             |   |   | 211,590  |
| Due to Related Parties         72,125         113,968         257,32           Provision for Income Tax         25,232         2,831         35,32           Accrued Expenses         98,202         98,202           Other Current Liabilities         951,855         45,723         32,00           TOTAL CURRENT LIABILITIES         1,273,733         933,402         1,069,14           Other Non-Current Liab         30,159         536,181         342,95           Deferred Liab         97,351         707AL NON-CURRENT         127,510         592,536         371,18           TOTAL LIABILITIES         1,401,243         1,525,938         1,440,33           Shareholder's Equity         Consolidated Dec 31 2015 Thousands Tho  | Other Payables            | 3,276   | 13,464  |  |
| Provision for Income Tax         25,232         2,831         35,32           Accrued Expenses         98,202         98,202           Other Current Liabilities         951,855         45,723         32,00           TOTAL CURRENT LIABILITIES         1,273,733         933,402         1,069,14           Other Non-Current Liab         30,159         536,181         342,95           Deferred Liab         97,351   | Short-Term Loans          | 191,647   | 400,000   | 345,201  |
| Accrued Expenses 98,202 Other Current Liabilities 951,855 45,723 32,00 TOTAL CURRENT LIABILITIES 1,273,733 933,402 1,069,14 Other Non-Current Liab 30,159 536,181 342,95 Deferred Liab 97,351  TOTAL NON-CURRENT 127,510 592,536 371,18 TOTAL LIABILITIES 1,401,243 1,525,938 1,440,33 Shareholder's Equity Consolidated Dec 31 2015 Thousands Throusands Throus | Due to Related Parties    | 72,125  | 113,968   | 257,323  |
| Other Current Liabilities         951,855         45,723         32,00           TOTAL CURRENT LIABILITIES         1,273,733         933,402         1,069,14           Other Non-Current Liab         30,159         536,181         342,95           Deferred Liab         97,351         TOTAL NON-CURRENT LIABILITIES         127,510         592,536         371,18           TOTAL LIABILITIES         1,401,243         1,525,938         1,440,33           Shareholder's Equity         Consolidated Dec 31 2015 Thousands Tho  | Provision for Income Tax  | 25,232  | 2,831   | 35,323   |
| TOTAL CURRENT LIABILITIES         1,273,733         933,402         1,069,14           Other Non-Current Liab         30,159         536,181         342,95           Deferred Liab         97,351   | Accrued Expenses          |   | 98,202  |  |
| Other Non-Current Liab         30,159         536,181         342,95           Deferred Liab         97,351  | Other Current Liabilities | 951,855   | 45,723  | 32,009   |
| TOTAL NON-CURRENT   127,510   592,536   371,18   | TOTAL CURRENT LIABILITIES | 1,273,733                                       | 933,402   | 1,069,144  |
| TOTAL NON-CURRENT   127,510  | Other Non-Current Liab    | 30,159  | 536,181   | 342,951  |
| TOTAL LIABILITIES  | Deferred Liab             | 97,351  |   |  |
| Shareholder's Equity         Consolidated Dec 31 2016 Thousands TWD         Consolidated Dec 31 2016 Thousands Thousands Thousands TWD           Capital         383,186         361,450         750,000 Dec 31 2016   |                           | 127,510   | 592,536   | 371,186  |
| Dec 31 2015  | TOTAL LIABILITIES         | 1,401,243                                       | 1,525,938                                       | 1,440,330  |
| Capital Reserve         5,853         34,071           Others         185,861         603,835         3,750,52           Retained Earnings         400,851         -18,651         -3,674,26           Treasury Stock         -200,955         -159,061         -159,06           TOTAL EQUITY         774,796         821,644         667,19           TOTAL EQUITY AND LIABILITIES         2,176,039         2,347,582         2,107,52           PROFIT & LOSS         From Jan 01 2015         From Jan 01 2016         From Jan 01 2016         From Jan 01 2016         From Jan 01 2016         To Dec 31 2016         To Dec 31 2016         To Dec 31 2016         To Dec 31 2016         Thousands         Thou  | Shareholder's Equity      | Dec 31 2015<br>Thousands                        | Dec 31 2016<br>Thousands                        | Consolidated<br>Dec 31 2017<br>Thousands<br>TWD                        |
| Others         185,861         603,835         3,750,52           Retained Earnings         400,851         -18,651         -3,674,26           Treasury Stock         -200,955         -159,061         -159,06           TOTAL EQUITY         774,796         821,644         667,15           TOTAL EQUITY AND LIABILITIES         2,176,039         2,347,582         2,107,52           PROFIT & LOSS         From Jan 01 2015<br>To Dec 31 2015<br>To Dec 31 2015<br>Thousands<br>TWD         From Jan 01 2016<br>To Dec 31 2016<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousands<br>Thousand   | Capital                   | 383,186   | 361,450   | 750,000  |
| Retained Earnings         400,851         -18,651         -3,674,26           Treasury Stock         -200,955         -159,061         -159,06           TOTAL EQUITY         774,796         821,644         667,15           TOTAL EQUITY AND LIABILITIES         2,176,039         2,347,582         2,107,52           PROFIT & LOSS         Consolidated From Jan 01 2015 To Dec 31 2016 To Dec 31  | Capital Reserve           | 5,853   | 34,071  |  |
| Treasury Stock -200,955 -159,061 -159,060  TOTAL EQUITY 774,796 821,644 667,19  TOTAL EQUITY AND LIABILITIES PROFIT & LOSS  Particulars  Consolidated From Jan 01 2015 From Jan 01 2016 From Jan 01 2016 To Dec 31 2015 To Dec 31 2016 To Dec 31 2016 Thousands TWD TWD  Sales 4,684,231 4,124,973 4,724,79  Net Sales 4,656,211 4,080,186 4,724,79  | Others                    | 185,861   | 603,835   | 3,750,525  |
| TOTAL EQUITY AND LIABILITIES  PROFIT & LOSS  Particulars  Consolidated From Jan 01 2015 To Dec 31 2015 To Dec 31 2016 To Dec 31 2016 To Dec 31 2016 Thousands Thousands TWD TWD  Sales  A,684,231 A,124,973 A,724,79  Net Sales  4,656,211 A,080,186 A,724,79  | Retained Earnings         | 400,851   | -18,651   | -3,674,267   |
| TOTAL EQUITY AND LIABILITIES  PROFIT & LOSS  Particulars  Consolidated From Jan 01 2015 From Jan 01 2016 From Jan 01 2015 To Dec 31 2015 To Dec 31 2016 To Dec 31 2016 Thousands Thousands Thousands TWD  Sales  4,684,231  4,124,973  Returns and Discounts  A,686,211  4,080,186  4,724,79   | Treasury Stock            | -200,955  | -159,061  | -159,061   |
| Particulars Consolidated From Jan 01 2015 From Jan 01 2016 From Jan 01 2015 To Dec 31 2016 To Dec 31 2016 Thousands TWD TWD TWD  Sales 4,684,231 4,124,973 4,724,79  Returns and Discounts -28,020 -44,787  Net Sales 4,656,211 4,080,186 4,724,79   | TOTAL EQUITY              | 774,796   | 821,644   | 667,197  |
| Particulars         Consolidated From Jan 01 2015 To Dec 31 2015 To Dec 31 2015 Thousands TWD         Consolidated From Jan 01 2016 From Jan 01 2016 To Dec 31 2016 To Dec 31 2016 To Dec 31 2016 To Dec 31 2016 Thousands Thousands TWD           Sales         4,684,231         4,124,973         4,724,79           Returns and Discounts         -28,020         -44,787           Net Sales         4,656,211         4,080,186         4,724,79   |                           | 2,176,039                                       | 2,347,582                                       | 2,107,527  |
| From Jan 01 2015<br>To Dec 31 2015<br>Thousands<br>TWD         From Jan 01 2016<br>To Dec 31 2016<br>Thousands<br>Thousands<br>TWD         From Jan 01 2016<br>To Dec 31 2016<br>Thousands<br>Thousands<br>Thousands<br>TWD           Sales         4,684,231         4,124,973         4,724,79           Returns and Discounts         -28,020         -44,787           Net Sales         4,656,211         4,080,186         4,724,79  | PROFIT & LOSS             |   |   |  |
| Returns and Discounts         -28,020         -44,787           Net Sales         4,656,211         4,080,186         4,724,79   | Particulars               | From Jan 01 2015<br>To Dec 31 2015<br>Thousands | From Jan 01 2016<br>To Dec 31 2016<br>Thousands | Consolidated<br>From Jan 01 2017<br>To Dec 31 2017<br>Thousands<br>TWD |
| Returns and Discounts         -28,020         -44,787           Net Sales         4,656,211         4,080,186         4,724,79   | Sales                     | 4,684,231                                       | 4,124,973                                       | 4,724,795  |
|  | Returns and Discounts     |   | -44,787   | -  |
|  | Net Sales                 | 4,656,211                                       | 4,080,186                                       | 4,724,795  |
| 5,5,1,1  | Cost of Goods Sold        | -3,731,124                                      | -2,828,878                                      | -3,634,812   |

| Gross Profit/Loss                              |           | 925,087     | 1,251,3      | 808      | 1,089,983    |
|--|-----------|-------------|--------------|----------|--------------|
| Sell.,General & Adm. Exp.                      |           | -745,267    | -1,0         | )45      | -200,567     |
| R&D Exp.                                       |           | -372,761    | -387,6       | 504      | -488,963     |
| General & Adm. Exp.                            |           | -975,964    | -127,2       | 250      | -99,421      |
| Operating Income / Expenses                    |           | -2,093,992  | -515,8       | 399      | -788,951     |
| Operating Profit / Loss                        |           | -1,168,905  | 735,4        | 109      | 301,032      |
| Non Operating Income/Exp.                      |           | 1,378,394   | -113,4       | 131      | -6,254       |
| Non-Operating Income / Expenses                |           | 1,378,394   | -113,4       | 131      | -6,254       |
| Profit/Loss before Tax                         |           | 209,489     | 621,9        | 978      | 294,778      |
| Income Tax                                     |           | -           | -45,3        | 354      | -32,304      |
| Income Tax Credit                              |           | 48,472      |              |          | 55,679       |
| Profit/Loss after Tax                          |           | 257,961     | 576,6        | 524      | 318,153      |
| Minority Interest                              |           |             | 50,0         | 000      |              |
| Net Profit (Loss) after tax &<br>Min. Interest |           | 257,961     | 626,6        | 524      | 318,153      |
| CASH FLOW STATEMENT                            |           |             |              |          |              |
| Particulars                                    | 2015      | 2016        | Change % YOY | 2017     | Change % YOY |
| Cash Flows from<br>Operating Activities        | 1,305,248 | 54,214      | -95.85       | 276,645  | 410.28       |
| Cash Flows from<br>Investing Activities        | -649,676  | -927,077    | -42.70       | -185,013 | 80.04        |
| Cash Flows from<br>Financing Activities        | 528,662   | -37,558     |              | -23,304  | 37.95        |
| Effects of Changes in<br>Exchange Rate         | -31,880   | 37,300      |              | 68,328   | 83.18        |
| Net Cash Flows                                 | 1,152,354 | -873,121    |              | 136,656  |              |
| CEY RATIOS                                     |           |             |              |          |              |
| Particulars                                    |           | Dec 31 2015 | Dec 31 20    | )16      | Dec 31 2017  |
| CAPTIAL STRUCTURE ANALYSIS                     |           |             |              |          |              |
| Total Debt/Equity Ratio                        |           | 1.81        | 1            | .86      | 2.16         |
| Debt Ratio                                     |           | 0.64        | 0            | .65      | 0.68         |
| Long Term Funds to Fixed Assets<br>(%)         |           | 587.80      | 908          | .67      | 803.12       |
| LIQUIDITY ANALYSIS                             |           |             |              |          |              |
| Current Ratio                                  |           | 1.55        | 2            | .12      | 1.62         |
| Quick Ratio                                    |           | 0.84        | 1            | .36      | 1.23         |
| EFFICIENCY ANALYSIS                            |           |             |              |          |              |
| Working Capital Turnover (Days)                |           | 54.47       | 91           | .91      | 50.52        |
| Accounts Receivable Turnover<br>(Times)        |           | 4.73        | 9            | .43      | 5.33         |
| Days Sales Outstanding (Days)                  |           | 76.18       | 38           | .18      | 67.55        |
| Payment Period (Days)                          |           | 3.17        | 34           | .70      | 39.55        |
| Average Inventory turnover (times)             |           | 4.09        | 3            | .99      | 8.71         |
| Average Days to Sell Inventory<br>(Days)       |           | 88.03       | 90           | .19      | 41.32        |
| ( - ) - /                                      |           |             |              |          |              |

| Fixed Assets Turnover (Times) | 30.33 | 26.22 | 36.54 |
|-------------------------------|-------|-------|-------|
| Total Asset Turnover (Times)  | 2.14  | 1.74  | 2.24  |
| PROFITABILITY ANALYSIS        |       |       |       |
| Profit Margin                 | 5.54  | 14.13 | 6.73  |
| Return on Assets              | 11.86 | 24.56 | 15.10 |
| Return on Equity              | 33.29 | 70.18 | 47.69 |
| Earnings Per Share (NTD)      | 6.73  | 17.34 | 4.24  |

#### **INDUSTRY MEDIAN**

| Particulars                           | 2014   | 2015   | 2016   |
|---------------------------------------|--------|--------|--------|
| Total Debt/Equity Ratio               | 0.83   | 0.78   | 0.75   |
| Debt Ratio                            | 0.45   | 0.43   | 0.42   |
| Long Term Funds to Fixed Assets (%)   | 522.25 | 499.16 | 418.32 |
| Current Ratio                         | 1.87   | 1.91   | 1.93   |
| Quick Ratio                           | 1.5    | 1.5    | 1.49   |
| Accounts Receivable Turnover (Times)  | 4.66   | 4.7    | 4.77   |
| Days Sales Outstanding (Days)         | 77.23  | 72.99  | 75.16  |
| Average Inventory turnover (times)    | 5.4    | 5.86   | 5.39   |
| Average Days to Sell Inventory (Days) | 62.56  | 59.27  | 65.22  |
| Fixed Assets Turnover (Times)         | 8.04   | 7.66   | 6.47   |
| Total Asset Turnover (Times)          | 1.09   | 1.05   | 0.95   |
| Return on Assets                      | 3.37   | 2.99   | 2.48   |
| Return on Equity                      | 7.17   | 6.73   | 5.26   |
| Operating Income To Capital Stock(%)  | 1.16   | 1.2    | 0.95   |

Note: Industry median is calculated by using the data from 145 public companies' within the same industry as the subject.

#### FINANCIAL ANALYSIS

Current ratio of 1.62 indicated a healthy liquidity position with adequate current assets to back short-term liabilities.

Debt/equity ratio of 2.16 indicated a low debt position with adequate shareholders funds to back and repay total borrowings. Operations were conducted profitably with a net margin of 6.73%.

The net profit (after tax) of 318,153 thousands represented an 47.69% return on equity and a 15.10% return on total assets.

# 

#### **D&B RATING**

The D&B rating of 4A1 indicates a tangible net worth over TWD 250,000,000 - 1,499,999,999 and an overall credit condition which is considered Minimal Risk.

#### **D&B RATING TABLE: TAIWAN**

\*Financial Strength In: New Taiwan Dollars

Financial Strength Based On:Tangible Net Worth or Capital

| Financial Strength In | dicators: | F                         | Range            |
|-----------------------|-----------|---------------------------|------------------|
| Networth              | Capital   | From                      | То               |
| 5A                    | 5AA       | \$ 1,500,000,000          | And Above        |
| 4A                    | 4AA       | \$ 250,000,000            | \$ 1,499,999,999 |
| 3A                    | 3AA       | \$ 25,000,000             | \$ 249,999,999   |
| 2A                    | 2AA       | \$ 20,000,000             | \$ 24,999,999    |
| 1A                    | 1AA       | \$ 15,000,000             | \$ 19,999,999    |
| A                     | AA        | \$ 10,000,000             | \$ 14,999,999    |
| В                     | ВВ        | \$ 5,000,000              | \$ 9,999,999     |
| С                     | СС        | \$ 3,000,000              | \$ 4,999,999     |
| D                     | DD        | \$ 2,000,000              | \$ 2,999,999     |
| E                     | EE        | \$ 1,000,000              | \$ 1,999,999     |
| F                     | FF        | \$ 750,000                | \$ 999,999       |
| G                     | GG        | \$ 500,000                | \$ 749,999       |
| Н                     | НН        | \$ 0                      | \$ 499,999       |
| Alternate Ratings Us  | ed        |                           |                  |
| N                     |           | Financial Strength is neg | ativo            |

| N   | Financial Strength is negative  |
|-----|---|
| 0   | Financial Strength is undisclosed   |
| NB  | New Business: Less than 24 months   |
| NQ  | Out of Business: Business has ceased to trade   |
| BR  | Branch or division location   |
| DS  | Indicates that only brief partial information is currently available on<br>the company, and a full investigation will be conducted once an<br>enquiry is placed |
| INV | Indicates that D&B is currently conducting an investigation to gather the most current details  |

#### **COMPOSITE CONDITIONS**

- 1 Minimal risk
- 2 Low risk
- 3 Risk slightly higher than average

- 4 High risk
- Undetermined risk

#### TAIWAN FINANCIAL STRESS MODEL

The Financial Stress model assigns three measurements of risk:

- 1. A "Class" of 1 5, which is a segmentation of the scoreable universe into five distinct risk groups where a one (1) represents businesses that have the lowest probability of financial stress, and a five (5) represents businesses with the highest probability of financial stress. This Class enables a customer to quickly segment their new and existing accounts into various risk segments to determine appropriate marketing or credit policies.
- 2. A "Percentile" of 1 100, where a 1 represents businesses that have the highest probability of financial stress, and a 100 which represents businesses with the lowest probability of financial stress. This Percentile shows you where a company falls among businesses in the D&B database, and is most effectively used by customers to rank order their portfolios from highest to lowest risk of business failure.
- 3. A "Financial Stress Score" of 1,232 1,600, where a 1,232 represents businesses that have the highest probability of financial stress, and a 1,600 which represents businesses with the lowest probability of financial stress. As this score is derived directly from the scorecard, it offers a more precise measure of the level of risk than any other measurements of risk as it shows the exact score from the scoring algorithm. The D&B Financial Stress Score is especially useful to customers using computerized decision systems to determine overall business performance.

#### **EXPORT/IMPORT VALUE RANGE TABLE**

| A | 10 USD million & up |
|---|---------------------|
| В | 9~10 USD million    |
| С | 8~9 USD million     |
| D | 7~8 USD million     |
| E | 6~7 USD million     |
| F | 5~6 USD million     |
| G | 4~5 USD million     |
| Н | 3~4 USD million     |
| 1 | 2~3 USD million     |
| J | 1~2 USD million     |
| K | 0.5~1 USD million   |
| L | 0~0.5 USD million   |
| M | 0                   |

| Paydex Payment | Rating Manner |
|----------------|---------------|
| 100            | Anticipated   |
| 90             | Discount      |
| 80             | Prompt        |
| 70             | Slow to 15    |
| 50             | Slow to 30    |
| 40             | Slow to 60    |
| 30             | Slow to 90    |
| 20             | Slow to 120   |

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- Telephone Number
- Business Identification Number
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