



## D&B European Report

Report viewed 04 Jun 2015  
 Subscriber Number 735-222222  
 Your Reference Sample Report

### Identification & Summary

#### D & B SAMPLE CO LTD

##### Risk Evaluation

D&B Rating	O 3
D&B Risk Indicator	<b>3</b>
D&B Failure Score	44
D&B Delinquency Score	52
D&B Maximum Credit	£75,000

##### Legal Events

Number of Court Judgments	0
Value of all Court Judgments	0
Number of Mortgages and Charges	5

##### Associations

Parent Company	No
Number of Principals	5

##### Financial Summary

Latest Accounts Date	31 Dec 2011
Tangible Net Worth	£ 2,843,157
Turnover	£ 159,026,540

##### Identification

<b>Main Trading Address</b>	MARLOW INTERNATIONAL PARKWAY MARLOW BUCKINGHAMSHIRE SL7 1AJ UNITED KINGDOM
<b>Telephone Number</b>	01628492000
<b>Fax Number</b>	01628492260
<b>D-U-N-S® Number</b>	21-456-7885
<b>Registered Number</b>	434567
<b>Web Address</b>	www.dnb.com.uk
<b>Registered Address</b>	MARLOW INTERNATIONAL PARKWAY, MARLOW BUCKINGHAMSHIRE SL7 1AJ UNITED KINGDOM
<b>Line of Business (SIC)</b>	MISCELLANEOUS BUSINESS SERVICES (7399)

## ⊖ D&B Risk Assessment

<b>D&amp;B Rating</b>	<b>O</b> <b>3</b>	
<b>Financial Strength</b>	<b>O</b>	A Financial Strength which is Undisclosed
<b>Risk Indicator</b>	<b>3</b>	Represents a greater than average risk of business failure.

**D&B Maximum Credit** **£ 75,000**

Recommended credit exposure at any given time.

The D&B Maximum Credit is calculated using the D&B Failure Score, business size and primary industry sector.

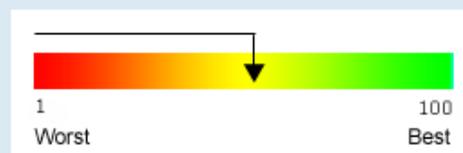
**D&B Failure Score** **44 out of 100**



D&B analytics have shown that businesses with this score have a moderate probability of failure. 22% of UK businesses are classified in a higher risk category.

**Incidence of failure** **1.53%** ( 153 per 10,000 )

**D&B Delinquency Score** **52 out of 100**



D&B analytics have shown that 48% of UK businesses have a lower risk of paying significantly late.

**Incidence of delinquency** **9.07%** ( 907 per 10,000 )

- The Failure and Delinquency Scores are both relative measures of risk allowing the ranking of all businesses in the UK database. This means that the scores show where a business ranks compared to all other businesses in the D&B UK database.
- The D&B Delinquency Score predicts the likelihood that a business will pay its obligations late within the next 12 months

## ⊖ Payment Information

D&B collects in excess of 100 million payment experiences on European businesses each year. The information shown below indicates how **D & B SAMPLE CO LTD** has been paying its bills.

Number of payment experiences (last 12 months)	<b>2</b>
Total Value of Experiences	<b>£ 11,500</b>
Average Value of Experiences	<b>£ 5,750</b>

### Payment Experiences Summary

Value Bands GBP	Number of Experiences	Total Value GBP	% paid within terms	1-30 days	31-60 days	61-90 days	91+ days
> 100,000	-	-	-	-	-	-	-
50,000 - 99,999	-	-	-	-	-	-	-
15,000 - 49,999	-	-	-	-	-	-	-
5,000 - 14,999	1	7,500	100	-	-	-	-
1,000 - 4,999	1	4,000	100	-	-	-	-
< 1,000	-	-	-	-	-	-	-
<b>Total</b>	<b>2</b>	<b>11,500</b>					

In some instances, payment beyond terms can be the result of overlooked or disputed invoices

## ⊖ Public Notice Information

Public Notice information is added to the D&B Database and, if present, will appear in this section. This section was last updated from public sources on 04 Jun 2015.

### Judgments

There are no filed judgements as of 04 Jun 2015.

### Mortgages and Charges

Number of registered charges: 5

Date Registered	CRO Number	Charge Type
20 Mar 1997	434567	A dummy mortgage created 20.03.97/Midland Dummy Bank plc.
20 Mar 1997	434567	A dummy mortgage created 20.03.97 to Midland Dummy Bank plc.
05 May 1992	434567	Debenture created 01.05.92/D. & B. Sample Holding Co/all moneys/general charge.
1993	-	A Debenture to National Westminster Bank PLC
1992	-	A Mortgage to Barclays Bank PLC

Number of satisfied charges: 1

Date Registered	CRO Number	Charge Type
09 Mar 1998	434567	20.3.97

### Legal Filing Summary

Registered Number 434567

All public notice information has been obtained in good faith from the appropriate public sources.

## Current Principals

### Miss Julie anmol Whittaker:

Position Vice Chairman  
 Date Appointed 12 Oct 2009  
 Position Director  
 Date Appointed 25 Sep 2006  
 Position Company Secretary  
 Date Appointed 25 Oct 1996  
 Date of Birth 02 Aug 1967

### Other Current Associations

Company Name	Date Appointed
DNB SAMPLE COMPANY 9999 LTD 	25 Apr 2012
D & B SAMPLE SUBSIDIARY CO LTD 	31 Dec 1995
D & B SAMPLE HOLDING CO LTD	Before 1991

### Mrs JoanTest 5th jan Culloden:

Position Managing Director  
 Date Appointed 29 Apr 1998  
 Position Minister  
 Date Appointed 13 Oct 2009  
 Position Technical Director  
 Date Appointed 08 Oct 2009  
 Position National Director  
 Date Appointed 08 Oct 2009  
 Position Executive Director  
 Date Appointed 12 Oct 2009  
 Date of Birth 01 Sep 1961

### Other Current Associations

Company Name	Date Appointed
DNB SAMPLE COMPANY 9999 LTD 	25 Apr 2012
D & B SAMPLE SUBSIDIARY CO LTD 	01 Dec 1995

### Previous Associations

Company Name	Date Appointed	Date Resigned
D & B SAMPLE HOLDING CO LTD	Before 1991	10 Jul 2014

**Mr Guy Jacques Pierot:**

Position Sales Director  
 Date Appointed 25 Oct 1996  
 Position Senior Manager  
 Date Appointed 14 Oct 2009  
 Date of Birth 01 Nov 1967

**No other current associations****Mrs Lauren Jenny CDC Test Franklyn:**

Position Director  
 Date Appointed 30 May 2001  
 Address 7 Hill St , Birmingham , B5 4UN , UNITED KINGDOM  
 Date of Birth 29 Aug 1968  
 Nationality British

**No other current associations****Mr NagaB Janagar:**

Position Director  
 Date Appointed 29 Apr 1998  
 Address 183 Trent Rue , Paris , UNITED KINGDOM  
 Date of Birth 24 Feb 1965  
 Nationality French  
 Occupation Director

**No other current associations****Previous Associations**

Company Name	Date Appointed	Date Resigned
D & B SAMPLE HOLDING CO LTD	15 May 2014	13 Nov 2014

 favourable out of business

 unfavourable out of business

## Previous Principals

**Mr Jonathan McCready**

Date of Birth 22 Jun 1936

**No other current associations****Previous Associations**

Company Name	Date Appointed	Date Resigned
D & B SAMPLE HOLDING CO LTD	Before 1991	03 Mar 2015

**Mr KlausTest Preston**

Date of Birth 16 Feb 1956

**Other Current Associations**

Company Name	Date Appointed
D & B SAMPLE HOLDING CO LTD	Before 1991

**Mr Paul Shelley**

Date of Birth 16 Sep 1962

**Other Current Associations**

Company Name	Date Appointed
D & B SAMPLE HOLDING CO LTD	Before 1991

## Ownership

Share Holder Name	Voting Percentage
Mr. Victor Victor	40 %

## Subsidiaries

Company Name	Operates As	Year Started	% Shares owned
D & B SAMPLE SUBSIDIARY CO LTD	-	1984	-

## Legal Structure

Legal Form	Private limited company
Date Started	1984
Date of Registration	01 Nov 1984
Registered Number	434567
Registered office	MARLOW INTERNATIONAL PARKWAY, MARLOW BUCKINGHAMSHIRE SL7 1AJ
Summary Issued Capital	10,000,000 divided into 5 Ordinary A shares of 2000000 each,

## Operations

Operating as	SIC Code	NACE Code	UK SIC Code
MISCELLANEOUS BUSINESS SERVICES	7399	74.87	74.879

Business information services

### Other Operating Details

Employees 50

## Banks

Name	Address	Bank Sort Code
Barclays Bank PLC	P O Box 65, 56 New St, Birmingham West Midlands B2 4EF	20-07-71
National Westminster Bank PLC	Suite 5, Prospect House, Shrewsbury SY3 7NR	56-00-34

## Management Comments

During our investigation:

- Klaus Preston, Director, confirmed general details in this report.

## Financial Summary

	Fiscal Non consolidated GBP 31 Dec 2011	Fiscal Non consolidated GBP 31 Dec 2010	Fiscal Non consolidated GBP 31 Dec 2009
Sales Turnover	159,026,540	15,445,000	15,445,000
Exports	25,902	24,975	24,975
Profit / (Loss) Before Taxes	157,563,490	12,082,195	115,120
Equity Shareholders Funds	2,843,157	3,092,909	2,978,191
Tangible Net Worth	2,843,157	3,092,909	2,978,191

Total Fixed Assets	1,616,590	1,641,998	1,692,710
Total Assets	5,739,320	5,925,669	5,870,707
Total Current Assets	4,122,730	4,283,671	4,177,997
Total Current Liabilities	1,472,904	2,658,320	2,718,009
Net Current Assets (Liabilities)	2,649,826	1,625,351	1,459,988
Long Term Debt	1,423,259	174,440	174,507
Employees	50	51	50

## Profit And Loss Accounts

	Fiscal Non consolidated GBP 31 Dec 2011	Fiscal Non consolidated GBP 31 Dec 2010
<b>Net Sales</b>	<b>159,026,540</b>	<b>15,445,000</b>
Including Exports of	25,902	24,975
Cost of sales	740,000	750,000
<b>Gross Profit / (loss)</b>	<b>158,286,540</b>	<b>14,695,000</b>
Advertising & Commercial Distribution costs	212,000	2,095,640
General Expenses	504,650	509,665
<b>Net Operating Income</b>	<b>157,569,890</b>	<b>12,089,695</b>
Interest receivable / non group interest	100	-
Other financial income	-	-
<b>Total Financial Income</b>	<b>100</b>	<b>0</b>
Interest Payable	6,500	7,500
<b>Total Financial Expenses</b>	<b>6,500</b>	<b>7,500</b>
<b>Profit / (Loss) Before Taxes</b>	<b>157,563,490</b>	<b>12,082,195</b>
Corporation Tax	-	230,000
Total Corporation Tax	22,290	25,650
Total Other Tax	150	0
<b>Profit / (Loss) After Taxes</b>	<b>157,541,050</b>	<b>12,056,545</b>
Dividends	0	0
<b>Retained Profit for the year</b>	<b>157,541,050</b>	<b>12,056,545</b>
<b>Reconciliation</b>		
Retained Earnings at start of year	2,256,040	2,500,354
Retained Profit for the year	157,541,050	12,056,545
Retained Earnings at end of year	2,141,160	2,385,474
<b>NOTES</b>		
Payroll	5,222,456	5,254,404
Depreciation	336,452	336,150
Directors Remuneration	119,985	117,065
Number of Employees	50	51

## Balance Sheet

	Fiscal Non consolidated GBP 31 Dec 2011	Fiscal Non consolidated GBP 31 Dec 2010
<b>FIXED ASSETS</b>		
Land & Buildings	620,090	622,454
Fixtures & Equipment	996,500	1,019,544
<b>TANGIBLE FIXED ASSETS</b>	<b>1,616,590</b>	<b>1,641,998</b>
<b>Total Fixed Assets</b>	<b>1,616,590</b>	<b>1,641,998</b>
<b>CURRENT ASSETS</b>		
Other	2,756,540	2,844,492

<b>Stock &amp; work in progress</b>	<b>2,756,540</b>	<b>2,844,492</b>
Cash at bank / in hand	195,640	264,454
Trade Debtors	602,450	603,879
Other receivables	-	-
Prepayments	465,655	470,221
Tax recoverable	102,022	100,444
Other Current assets	423	181
<b>Total Current Assets</b>	<b>4,122,730</b>	<b>4,283,671</b>
<b>CURRENT LIABILITIES</b>		
Accruals / Deferred Income	494,560	520,665
Bank loans & overdrafts	424,566	447,155
Amounts due to directors	306,955	2,454
Tax & Social Security	156,456	1,545,551
HP/Lease payments due in 1 year	90,245	21,729
Other Current Liabilities	122	120,766
<b>Total Current Liabilities</b>	<b>1,472,904</b>	<b>2,658,320</b>
<b>Net Current Assets (Liabilities)</b>	<b>2,649,826</b>	<b>1,625,351</b>
<b>Total Assets less Current Liabilities</b>	<b>4,266,416</b>	<b>3,267,349</b>
<b>LONG-TERM LIABILITIES</b>		
Other Borrowing/Mortgages & Loans	1,400,000	-
HP due after 1 year	-	160,220
Other long term liabilities	23,259	14,220
<b>Total Long Term Liabilities</b>	<b>1,423,259</b>	<b>174,440</b>
<b>Net Assets</b>	<b>2,843,157</b>	<b>3,092,909</b>
<b>Net Worth / Shareholders Funds</b>		
Issued Share Capital	379,743	379,743
Reserves	322,254	327,692
Retained Earnings / Profit & Loss Account	2,141,160	2,385,474
<b>Equity Shareholders Funds</b>	<b>2,843,157</b>	<b>3,092,909</b>
<b>Tangible Net Worth</b>	<b>2,843,157</b>	<b>3,092,909</b>
<b>Notes to the Balance Sheet</b>		
Guarantees given to pay off indebtedness	No	No

**AUDITORS/REGISTRARS:**

AUDITORS  
Binder Hamlyn

## Key Financial Ratios

	31 Dec 2011	31 Dec 2010
<b>Profitability</b>		
Profit Margin (%)	99.1	78.2
<b>Financial Status</b>		
Acid Test (x)	0.9	0.5
Current Ratio (x)	2.8	1.6
Solvency Ratio (%)	101.9	91.6
Fixed Assets/Net Worth (%)	56.9	53.1
<b>Asset Utility</b>		

Stock Turnover Rate	57.7	5.4
Collection Period (days)	1.4	14.3

## ⊖ Growth Rates

	2011 vs 2010
Turnover	929.63
Gross Profit	977.15
Net Operating Profit	1,203.34
Profit Before Tax	1,204.1
Profit After Tax	1,206.68
Net Profit for the year	1,206.68
Number of Employees	(1.96)
Current Assets	(3.76)
Total Assets	(3.14)
Current Liabilities	(44.59)
Net Current Assets (Liabilities)	63.03
Total Assets less Current Liabilities	30.58
Long Term Liabilities	715.9
Net Assets	(8.07)

## ⊖ Financial Notes / Opinions

Year	Unfavourable	Financial Notes / Opinions
31 Dec 2011	No	-
31 Dec 2010	No	-
31 Dec 2009	No	-

Whilst D&B attempts to ensure that the information provided is accurate and complete by reason of the immense quantity of detailed matter dealt within compiling the information and the fact that some of the data are supplied from sources not controlled by D&B which cannot always be verified, including information provided direct from the subject of enquiry as well as the possibility of negligence and mistake, D&B does not guarantee the correctness or the effective delivery of the information and will not be held responsible for any errors therein or omissions therefrom.

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